

THE FRANK LLOYD WRIGHT FOUNDATION

FRANK LLOYD WRIGHT SCHOOL OF ARCHITECTURE

THE FRANK LLOYD WRIGHT ARCHIVES

March 12, 1997

Mr. Glenn A Brown
1108 W. 19th Street
Tempe AZ 85181

Dear Mr. Brown:

The Frank Lloyd Wright Foundation (FLLWF) owns, as you know a Model B #117229 Art Grand Steinway piano, described in the attached copy of a notarized statement of September 7, 1989. Because the FLLWF does not use this piano and as it treats its stewardship of valuable and important artifacts with great seriousness and within generally accepted standards, the FLLWF agrees to sell this piano to you under several conditions:

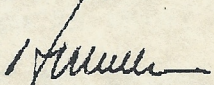
- * You will have the responsibility to transport the piano
- * The FLLWF sells the piano to you with the understanding that you will restore the instrument under the accepted standards of piano restoration.
- * Should you choose to re-sell this piano, you will make certain that the new owners recognize and give every indication of the intention to provide appropriate stewardship. In re-selling the piano, you will represent it fairly as an instrument given to the FLLWF in the 1970's after Mr. Wright's death, and that Mrs. Wright placed it in the Garden Room at Taliesin West for use in performances by the Taliesin Fellowship, where it remained until shortly after her death in 1985. In reselling the piano, you will also respect the intellectual property rights of the FLLWF including the trademark Frank Lloyd Wright.
- * You will provide two concert programs for the FLLWF with your Jazz Ensemble, one of which the FLLWF may use to raise funds. The dates of these concerts will be set within the next 18 months at times convenient to both parties.
- * The FLLWF will employ the proceeds of the sale of this piano to restore instruments and otherwise support its music program.

TALIESIN WEST 41 SCOTTSDALE, ARIZONA 85261-4410 TEL 602 860-2700
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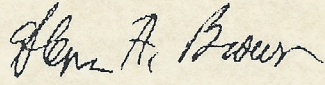
TALIESIN 11 SPRING GREEN, WISCONSIN 53588-9304 TEL 608 388-2511

The Frank Lloyd Wright Foundation is delighted to take steps to restore and care for this important piano. If you agree to these terms, please sign both copies of this letter and keep one for your records.

Sincerely,



H. Nicholas Muller III
President, CEO
The Frank Lloyd Wright Foundation



Glenn A. Brown
1108 W. 19th Street
Tempe AZ 85281